



## ORGANIC GROSS ANNUAL INCOME – CROP PRODUCER

CERTIFICATION #:	BUSINESS NAME:	COUNTY:	DATE:
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- ✓ **All gross income from organically certified crops or animal products must be reported**, regardless if marketed as “organic.”
- ✓ **Select the most recent 12 month time period** from the past for which all income is final (reconciled).
- ✓ **Tree fruit growers** should report all pools that closed during your reporting period.
- ✓ **Do not provide estimates of income** that has not been received during the reporting period selected.
- ✓ **Report income for all crops and/or animal products** on last year’s organic certificate during your selected time period, including products or crops on land that was withdrawn from certification mid-season.
- ✓ **Sales may be reported by market (farmers market, CSA, etc)** if it matches how sales records are maintained by your operation.
- ✓ If you did not receive income for the certified product, check “no income received.”

**1. Reporting Period** - Select one of the following for reporting the gross annual income received from organic agriculture products.

- Last calendar year (*Jan. 1 – Dec. 31*)
- Fiscal year      From (*month/year*): \_\_\_\_\_ To (*month/year*): \_\_\_\_\_

**2. Income Records** - Select the scenario that best fits your operation and recordkeeping system. *Only one or both may apply to you.*

- Income is managed by market. *Complete Table 3a and enter total here.*
- Income is managed per the crops listed on your certificate. *Complete Table 3b and enter total here.*
- Total gross annual income received during your selected reporting period.**  
*Transfer amount to your certification fee form (AGR 2259).*

**3a. Income managed by market.** *Skip this section if income is only managed by individual crops that correlate with your certificate.*

Market	Income received during the reporting period...		Income during selected reporting period.
	from the 2014 Harvest	from the 2015 Harvest	
<i>Farmers Market</i>	<i>\$4,000</i>	<i>\$52,000</i>	<i>\$56,000</i>
<i>CSA Subscription</i>		<i>\$35,000</i>	<i>\$35,000</i>
1.			
2.			
3.			
4.			
5.			
<b>Total</b>			



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3b. Income managed by the crop listed on the Organic Certificate.				
Certified Organic Agricultural Product (List Varieties)	✓ No Income	Income received during the reporting period...		Total income during selected reporting period.
		from the 2014 Harvest	from the 2015 Harvest	
<i>Fuji Apples</i>	<input type="checkbox"/>	\$137,750	\$2,250	\$140,000
<i>Leeks</i>	<input type="checkbox"/>		\$32,000	\$32,000
1.	<input type="checkbox"/>			
2.	<input type="checkbox"/>			
3.	<input type="checkbox"/>			
4.	<input type="checkbox"/>			
5.	<input type="checkbox"/>			
6.	<input type="checkbox"/>			
7.	<input type="checkbox"/>			
8.	<input type="checkbox"/>			
9.	<input type="checkbox"/>			
10.	<input type="checkbox"/>			
11.	<input type="checkbox"/>			
12.	<input type="checkbox"/>			
13.	<input type="checkbox"/>			
14.	<input type="checkbox"/>			
15.	<input type="checkbox"/>			
16.	<input type="checkbox"/>			
17.	<input type="checkbox"/>			
18.	<input type="checkbox"/>			
19.	<input type="checkbox"/>			
20.	<input type="checkbox"/>			
<b>Total</b>				

**Tip!** Only report income received during the reporting period you identified on the first page of this document. Income reported in tables 3a or 3b may be from the 2014 or 2015 crop depending on when the crop was harvested and sold.