



GROSS ANNUAL INCOME SUMMARY – RETAILERS OR RESTAURANTS

BUSINESS NAME:	
WSDA ORGANIC CERTIFICATION NUMBER:	COUNTY/STATE:

INSTRUCTIONS: List the gross annual income received for handling organic products during the previous year. Gross annual income may be in the form of sales revenue for organic products your company owns, or in service fees received for custom handling products for a customer. List actual revenue that has been received, **do not provide estimates**. List each product or department separately, include brand names, and be sure all certified products are accounted for.

ATTENTION: All products or departments covered under your company's organic certification during last year must be accounted for. **Indicate \$0 or "no sales" for products that are certified but were not sold or handled last year.**

If organic revenue records are not kept for individual products or departments, provide a written explanation of how records are kept and how total gross annual income of organic products is calculated.

Organic Product or Department <i>Include brand name if applicable.</i>	Gross Annual Income	Indicate how the Gross Annual Income was generated with a ✓	
		Sales revenue from organic product.	Service Fee for handling product for another company or farm.
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12.			
Total Gross Annual Income of All Products			

Transfer Gross Annual Income Totals to the Retailer Fee Form to determine your certification renewal fee.