



GROSS ANNUAL INCOME SUMMARY - PROCESSORS

BUSINESS NAME:	
CERTIFICATION NUMBER:	COUNTY/STATE:

INSTRUCTIONS: List the gross annual income received for processing or handling organic products during the previous year. Gross annual income may be in the form of sales revenue for organic products your company owns, or in service fees received for custom processing organic products for a customer. List actual revenue that has been received, **do not provide estimates**. List each product separately, include brand names, and be sure all certified products are accounted for.

ATTENTION: All products covered under your company's organic certification during last year must be accounted for. **Indicate \$0 or "no sales" for products that are certified but were not sold or processed last year.**

If organic revenue records are not kept for individual products, provide a written explanation of how records are kept and how total gross annual income of organic products is calculated.

Label Category I = products labeled as "100% Organic" or "Organic"

Label Category II = products labeled as "made with organic (ingredients or food groups)"

Label Category III = products with organic claims *only* in ingredient statement of the label

Label Category IV* = products that are custom processed by your operation (your operation does not own or sell the final product, instead service fees are collected for the processing of the product)

1. SALES REVENUE (Label Categories I, II and III)

List individual products your company <i>sold and received</i> sales revenue for.	Gross Annual Income (Indicate \$0 if no sales)	✔ Label Category		
		I	II	III
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total Annual Income Category I				
Total Annual Income Category II				
Total Annual Income Category III				

2. *SERVICE FEE REVENUE (Label Category IV)

List individual products your company processed and <i>received a fee for service</i> .	Gross Annual Income
Total Annual Income Category IV	

Transfer Gross Annual Income Totals, per category, to the Organic Processor Fee Form.