



GROSS ANNUAL INCOME SUMMARY - PROCESSORS

BUSINESS NAME:	
CERTIFICATION NUMBER:	COUNTY/STATE:

- ✓ List the gross annual income received for processing and handling organic products during the previous year.
- ✓ Gross annual income may be in the form of sales revenue for organic products your company owns, or in service fees received for custom processing organic products for a customer.
- ✓ List each product separately, include brand names, and be sure all certified products are accounted for.
- ✓ All products covered under your company's organic certification during last year must be accounted for, including products discontinued mid-year. Indicate \$0 or "no sales" for products that are certified but were not sold or processed last year.
- ✓ List actual revenue that has been received, **do not provide estimates**
- ✓ If organic revenue records are not kept for individual products, provide a written explanation of how records are kept and how total gross annual income of organic products is calculated.

Select one of the following for reporting your gross annual income from organic products.

- Calendar year (for example Jan. 1, 2014 – Dec. 31, 2014)
- Fiscal year (specify 12-month period) From (month/year): To (month/year):

1. SALES REVENUE - Products that are owned and sold by your operation.

Product Name <i>List individual products your company received sales revenue for. Include brand names</i>	Gross Annual Income <i>Indicate \$0 if no income</i>	<input checked="" type="checkbox"/> Label Category	
		Organic Products <i>95-100% Organic Content</i>	Made with... Products <i>70-95% Organic Content</i>
		<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>
Total Income Organic Products			
Total Income Made with Products			

2. SERVICE FEE REVENUE - Products that are custom processed by your operation. Your operation does not own or sell the final product; instead service fees are collected for the processing of the product.

Product Name - <i>List products your company processed for a service fee</i>	Gross Annual Income - <i>Indicate \$0 if no income</i>
Total Income from Service Fees	

Transfer Gross Annual Income Totals to the Organic Processor Fee Form.