



GROSS ANNUAL INCOME SUMMARY - HANDLERS

BUSINESS NAME:	
WSDA ORGANIC CERTIFICATION NUMBER:	COUNTY/STATE:

- ✓ List the gross annual income received for handling organic products during the previous year.
- ✓ Gross annual income may be in the form of sales revenue for organic products your company owns, or in service fees received for custom handling organic products for a customer.
- ✓ List each product separately, include brand names, and be sure all certified products are accounted for.
- ✓ All products covered under your company's organic certification during last year must be accounted for, including products discontinued mid-year. Indicate \$0 or "no sales" for products that are certified but were not sold or handled last year.
- ✓ List actual revenue that has been received, **do not provide estimates.**
- ✓ If organic revenue records are not kept for individual products, provide a written explanation of how records are kept and how total gross annual income of organic products is calculated.

Select one of the following for reporting your gross annual income from organic products.

- Calendar year (for example: Jan. 1, 2015– Dec. 31, 2015)
- Fiscal year (specify 12-month period) From (month/year): To (month/year):

Organic Product <i>Include brand name if applicable.</i>	Gross Annual Income	Indicate how the Gross Annual Income was generated with a ✓	
		Sales revenue from organic product.	Service Fee for handling product for another company or farm.
1.		<input type="checkbox"/>	<input type="checkbox"/>
2.		<input type="checkbox"/>	<input type="checkbox"/>
3.		<input type="checkbox"/>	<input type="checkbox"/>
4.		<input type="checkbox"/>	<input type="checkbox"/>
5.		<input type="checkbox"/>	<input type="checkbox"/>
6.		<input type="checkbox"/>	<input type="checkbox"/>
7.		<input type="checkbox"/>	<input type="checkbox"/>
8.		<input type="checkbox"/>	<input type="checkbox"/>
9.		<input type="checkbox"/>	<input type="checkbox"/>
10.		<input type="checkbox"/>	<input type="checkbox"/>
Total Gross Annual Income of All Products			

Transfer Gross Annual Income Totals to the Handler Fee Form to determine your certification renewal fee.