

Fiscal Report 2011

Fruit & Vegetable Inspection Program

• COMMODITY INSPECTION DIVISION •



STATE OF WASHINGTON • DEPARTMENT OF AGRICULTURE

Prepared by Jim Quigley, Program Manager

The Washington State Fruit and Vegetable Inspection Program provides an accurate, unbiased inspection of fruits and vegetables, phytosanitary certification, shipping point inspection, third party grading of raw product for processing and export certification and licenses controlled atmosphere storage facilities for factors affecting the marketability and export of fresh and processed fruits and vegetables for the fresh and processing industry and consuming public.



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STATE OF WASHINGTON

DEPARTMENT OF AGRICULTURE

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March 2012

To: Fruit and Vegetable Inspection Program Advisory Board Members and Other Interested Parties

From: Jim Quigley, Program Administrator
Commodity Inspection Division, Fruit and Vegetable Inspection Program

Subject: Fiscal Year 2011 Annual Report

The Washington State Department of Agriculture, Fruit and Vegetable Inspection Program continues to provide the best service delivery to the state's agriculture industry. As in previous years we continually make a conscious effort to contain our costs. As a fee for service program, the user's of our service, (producers, packers/shippers, and processors) pay for the entire cost of the program, which in Fiscal year 2011 totaled just over \$13.7 million. With this amount of expense, the Program realized a loss in operations of \$628,854.

During Fiscal Year 2011, the Fruit and Vegetable Inspection Program generated revenue slightly more than in Fiscal Year 2010. Revenue for FY 2011 was \$13,102,136 as compared to \$12,982,823 for FY 2010. Expenses for the same period totaled \$13,717,518 which was slightly higher than the FY2010 total of \$13,553,046. Based on FY 2011 totals for revenue and expenditures, the Program will see expenditures exceeding revenue by \$628,854. Operating reserves are now at \$ 3,652,413 which represents approximately 3.2 months of operating capital. With the onetime rebate of \$377,802 from Agency Operations, and the debit write off of \$13,472, the program would realize a loss in operations of \$251,052 for the fiscal year. (See Program Financial Statement)

FINANCIAL BREAKOUTS BY DISTRICT FOR FY 2011:

During fiscal year 2011 the Yakima District generated \$ 7,824,493 in inspection revenue. Expenses totaled \$ 7,975,148 for a loss of \$ 150,655. Reserves are at \$3,197,685 which represents approximately 4.7 months of operating capital. (See Yakima District – Financial Statement)

During fiscal year 2011 the Wenatchee District generated \$ 5,277,642 in inspection revenue. Expenses totaled \$ 5,742,371 for a loss of \$464,729, when adding in

uncollectable accounts of \$13,472, this brings the loss for the year to \$478,201. Reserves are at \$454,726 which represents approximately 0.9 months of operating capital. (See Wenatchee District – Financial Statement)

ELECTRONIC TABLET COMPUTER (FA2LT):

The use of the tablet computers in the field is working exceptionally well for field staff and industry participants. Inspection data is real time and the shipper can review inspection note sheets immediately after synchronization. Industry continues to be very supportive of the tablet by providing internet access in their shipping departments and on line inspection stations. This allows the inspectors to synchronize while on the job which provides inspection results to industry in a much timelier manner.

During the 2011 cherry season, the tablet computer was used by summer nonpermanent cherry inspectors in some of the busiest packing facilities. These non permanent inspectors were selected based on the number of years they previously worked for the department and their computer literacy. All expressed positive comments concerning tablets versus paper after using the tablets for only a very short time.

ELECTRONIC CERTIFICATE OF COMPLIANCE (C2P2):

In FY 11 all major shipping departments continued to use the electronic certificate of compliance program. Paper certificate of compliances are only being used if the electronic program goes down. Presently over 89 percent of the hundred weight shipped are being shipped by issuance of the C2P2 electronic program.

GAP/GHP AUDITS:

Both USDA-GAP (Good Agriculture Practices) and GHP (Good Handling Practice) audits performed during FY 11 increased in number and acreage in 2010. Tree fruit audits increased as many apple/pear packers requested GAP audits for their tree fruit acreage in order to sell to USDA's Government Procurement Program. There were 159 GAP audits completed on the following commodities: potatoes, apples, pears, cherries, onions, blueberries, raspberries, strawberries, carrots, asparagus, peaches, apricots, grapes and cantaloupes. There were 53 GHP audits completed in the apple, pear, cherry, potato, and onion packing facilities, along with 45 unannounced audits in these facilities. Also, 7 of USDA's new Harmonized Standard audits were completed for Subway commodity purchases.

All licensed auditors completed their 80 hours of continual education classes and were reaccredited by the September 2011 deadline. Currently there are 16 licensed auditors, including 4 ISO 9001: 2000 lead auditors in the Wenatchee District. There are 12 licensed auditors and 3 ISO 9001: 2000 lead auditors in the Yakima District.

PHYTOSANITARY CERTIFICATE ISSUANCE & TRACKING SYSTEM (PCIT):

There was an increase in the number of facilities using USDA's electronic phytosanitary certificate program during FY 11. Currently there are 96 facilities, up from 88, representing hay, grain, fruit, and vegetable marketers, packers, and shippers using the program. Industry's interest continues to increase as shown by 30% of Yakima's and 97% of Wenatchee's phytosanitary certificates were issued using USDA's PCIT program. This is a cost savings to industry as USDA's overhead fee is reduced when the certificates are issued through the PCIT program.

STAFFING:

Staff levels are constantly monitored in order to provide a timely and cost effective service to industry. Program wide we are operating with approximately 185 FTEs, compared to 194 in FY 2010; this translates into 78 for the Wenatchee District and 107 for the Yakima District. The Fruit and Vegetable Inspection Program continues to be the largest program within the agency, both in terms of generated revenue and expenditures.

ISSUES FOR FISCAL YEAR 2012:

The Fruit and Vegetable Program has been operating with the same hourly fee since 2004. We have managed through the loss of revenue from both CA and mandatory Red Delicious certification without having to raise fees. With increased costs in employee benefits and the administrative fund shift, it now becomes necessary to look at our fee schedule. An hourly rate fee increase from \$32 regular/\$42 overtime to \$50 regular/\$75 overtime per hour has been proposed for implementation in Fiscal Year 2013. Once legislative approval has been received, the program will move forward with filing the appropriate documents and the public hearings.

In August 2011, the Fruit and Vegetable Inspection Program instituted a succession plan in order to broaden the responsibilities and provide leadership opportunities for staff at all levels within the program.

USDA's Customer Assisted Inspection Program (CAIP) will be offered to the onion packers/shippers within the state. The CAIP inspection will provide the opportunity to use the CAIP inspector's inspection notes in conjunction with WSDA oversight and verification notes to issue phytosanitary certificates.

WSDA's third party inspection for one processing potato facility will end on June 30, 2012, due to the company contracting with a private inspection service for their potato inspection needs. This is a \$ 1.1 million dollar loss to the Program. Commodity Graders and nonpermanent inspection hired specifically for the potato processing inspection will be finished at the end of Fiscal Year 2012. Management in both Districts will take a close look at all staffing levels in those areas affected by this loss.

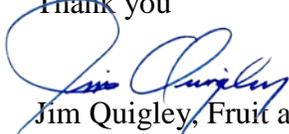
In 2011 there were 34 apple maggot (AM) caught at 23 sites in Chelan County. Fruit was removed and the host trees were treated. Fruit collect from the host trees was incubated in the WSDA Yakima Laboratory. After the incubation period, several AM pupae were found from one of the sites. Apple Maggot now fits the official definition as establish in Chelan County. The apple maggot quarantine areas remain in effect in the Yakima and Kittitas counties without any changes.

The Fruit and Vegetable Inspection Program management will continue efforts to monitor staffing levels and maintain adequate services in the most cost effective way possible.

Please note that you can access the Fruit and Vegetable Program web page at <http://agr.wa.govinspection/fvinspection>.

I hope the attached information is of interest to you. On behalf of the management of the Fruit and Vegetable Program I would like to thank you for your continue support for the program.

Thank you



Jim Quigley, Fruit and Vegetable Program Administrator

CC: Dan Newhouse, Director
Jeff Canaan, Deputy Director
Brad Avy, Assistant Director
Bruce Summers, USDA/AMS Fresh Products Branch
Chip Taylor, Field Operations Manager, USDA
Todd Mattos, Federal Program Manager, USDA
Ed Rippee, Federal Program Manager, USDA
Barbara Chambers, State Plant Health Director USDA/APHIS
District Managers, WSDA
District Assistant Managers, WSDA
Area Supervisors, WSDA

Washington State Department of Agriculture
 Commodity Inspection Division - Fruit and Vegetable Inspection
Program -- Financial Statement
FISCAL YEAR 2011

FA2 EARNINGS:		STATE EXPENDITURES		FEDERAL EXPENDITURES		TOTAL EXPENDITURES	
Federal Revenue	\$7,236,616	Salaries	\$3,124,385	Salaries	\$3,701,333	Salaries	\$6,825,718
State Revenue	\$84,549	Benefits	\$1,293,463	Benefits	\$1,535,331	Benefits	\$2,828,794
Compliance & Permits	\$3,705,347	Goods & Services	\$394,255	Goods & Services	\$467,904	Goods & Services	\$862,159
Federal Phytosanitary Certificates	\$2,001,321	Travel	\$310,724	Travel	\$359,989	Travel	\$670,713
State Phytosanitary Certificates	\$14,332	Equipment	\$9,307	Equipment	\$10,851	Equipment	\$20,158
Federal Platforms	\$53,164	Administrative	\$322,382	Administrative	\$375,390	Administrative	\$697,772
State Platforms	\$293,392	USDA Coop. Agrmnt.	\$0	USDA Coop. Agrmnt.	\$307,509	USDA Coop. Agrmnt.	\$307,509
Interest	\$26,461	Agency Oper. Sup.	\$689,937	Agency Oper. Sup.	\$814,758	Agency Oper. Sup.	\$1,504,695
*Miscellaneous Revenue	\$73,060						
Total Earnings:	\$13,488,242	Total State Expenditures:	\$6,144,453	Total Federal Expenditures:	\$7,573,065	Total Expenditures:	\$13,717,518
USDA Phytosanitary Admin Fee:	386,106						
Total Earnings Less Phyto:	\$13,102,136						

*Miscellaneous Revenue includes Controlled Atmosphere Licenses, Bean account, Interest accrued on unpaid balances

PROFIT/LOSS

July 1, 2010 -- June 30, 2011

Earnings	\$13,102,136
Expenditures	\$13,717,518
Recovery of Expenditures	\$0
Write off/Collectable Debit	\$13,472
PROFIT/LOSS FOR THE PROGRAM	(\$628,854)
Agency Operations Recovery Biennium	\$377,802
Profit/Loss for the Program with RECOVERY	(\$251,052)

2009-2011 BIENNIUM FUND BALANCE SUMMARY

Fiscal Year Beginning Fund Balance: July 1, 2010	\$3,903,465
Fiscal Year: Excess of Revenues over (under) Expenditures & Operating Expenses	(\$251,052)
Fiscal Year: Ending Fund Balance	\$3,652,413
Unreserved Fund Balance: June 30, 2011	\$3,652,413

Washington State Department of Agriculture
 Commodity Inspection Division - Fruit and Vegetable Inspection
Yakima District -- Financial Statement
FISCAL YEAR 2011

FA2 EARNINGS:		STATE EXPENDITURES		FEDERAL EXPENDITURES		TOTAL EXPENDITURES	
Federal Revenue	\$4,066,697	Salaries	\$1,970,489	Salaries	\$1,970,489	Salaries	\$3,940,978
State Revenue	\$54,944	Benefits	\$809,728	Benefits	\$809,728	Benefits	\$1,619,456
Compliance & Permits	\$2,433,027	Goods & Services	\$246,955	Goods & Services	\$246,955	Goods & Services	\$493,910
Federal Phytosanitary Certificates	\$1,460,765	Travel	\$212,195	Travel	\$212,195	Travel	\$424,389
State Phytosanitary Certificates	\$3,389	Equipment	\$6,221	Equipment	\$6,221	Equipment	\$12,442
Federal Platforms	\$26,681	Administrative	\$216,366	Administrative	\$216,366	Administrative	\$432,732
State Platforms	\$122,689	USDA Coop. Agrmnt.	\$0	USDA Coop. Agrmnt.	\$170,653	USDA Coop. Agrmnt.	\$170,653
Interest	\$21,681	Agency Oper. Sup.	\$440,294	Agency Oper. Sup.	\$440,294	Agency Oper. Sup.	\$880,588
*Miscellaneous Revenue	\$10,959						
Total Earnings:	\$8,200,831	Total State Expenditures:	\$3,902,247	Total Federal Expenditures:	\$4,072,900	Total Expenditures:	\$7,975,148
USDA Phytosanitary Admin Fee:	376,338						
Total Earnings Less Phyto:	7,824,493						

*Miscellaneous Revenue includes Controlled Atmosphere Licenses, Bean account, Interest accrued on unpaid balances

PROFIT/LOSS

July 1, 2010 -- June 30, 2011

Earnings	\$7,824,493
Expenditures	\$7,975,148
Recovery of Expenditures	\$0
Write off/Collectable Debit	\$0
PROFIT/LOSS FOR THE YAKIMA DISTRICT	(\$150,655)
Agency Operations Recovery Biennium	\$226,681.00
Profit/Loss for the Yakima District with RECOVERY	\$76,026.44

2009-2011 BIENNIUM FUND BALANCE SUMMARY

Fiscal Year Beginning Fund Balance: July 1, 2010	\$3,121,659
Fiscal Year: Excess of Revenues over (under) Expenditures & Operating Expenses	\$76,026
Fiscal Year: Ending Fund Balance	\$3,197,685
Unreserved Fund Balance: June 30, 2011	\$3,197,685

Washington State Department of Agriculture
 Commodity Inspection Division - Fruit and Vegetable Inspection
Wenatchee District -- Financial Statement
FISCAL YEAR 2011

FA2 EARNINGS:		STATE EXPENDITURES		FEDERAL EXPENDITURES		TOTAL EXPENDITURES	
Federal Revenue	\$3,169,919	Salaries	\$1,153,896	Salaries	\$1,730,844	Salaries	\$2,884,740
State Revenue	\$29,605	Benefits	\$483,735	Benefits	\$725,603	Benefits	\$1,209,338
Compliance & Permits	\$1,272,320	Goods & Services	\$147,300	Goods & Services	\$220,949	Goods & Services	\$368,249
Federal Phytosanitary Certificates	\$540,557	Travel	\$98,530	Travel	\$147,794	Travel	\$246,324
State Phytosanitary Certificates	\$10,943	Equipment	\$3,086	Equipment	\$4,630	Equipment	\$7,716
Federal Platforms	\$26,483	Administrative	\$106,016	Administrative	\$159,024	Administrative	\$265,040
State Platforms	\$170,703	USDA Coop. Agrmnt.	\$0	USDA Coop. Agrmnt.	\$136,857	USDA Coop. Agrmnt.	\$136,857
Interest	\$4,779	Agency Oper. Sup.	\$249,643	Agency Oper. Sup.	\$374,464	Agency Oper. Sup.	\$624,107
*Miscellaneous Revenue	\$62,101						
Total Earnings:	\$5,287,410	Total State Expenditures:	\$2,242,206	Total Federal Expenditures:	\$3,500,165	Total Expenditures:	\$5,742,371
USDA Phytosanitary Admin Fee:	\$9,768						
Total Earnings Less Phyto:	\$5,277,642						

*Miscellaneous Revenue includes Controlled Atmosphere Licenses, Bean account, Interest accrued on unpaid balances

PROFIT/LOSS

July 1, 2010 -- June 30, 2011

Earnings	\$5,277,642
Expenditures	\$5,742,371
Recovery of Expenditures	\$0
Write off/Collectable Debit	\$13,472

PROFIT/LOSS FOR THE WENATCHEE DISTRICT	(\$478,201)
Agency Operations Recovery Biennium	\$151,121
Profit/Loss for the Wenatchee District with RECOVERY	(\$327,080)

2009-2011 BIENNIUM FUND BALANCE SUMMARY

Fiscal Year Beginning Fund Balance: July 1, 2010	\$781,806
Fiscal Year: Excess of Revenues over (under) Expenditures & Operating Expenses	(\$327,080)
Fiscal Year: Ending Fund Balance	\$454,726
Unreserved Fund Balance: June 30, 2011	\$454,726

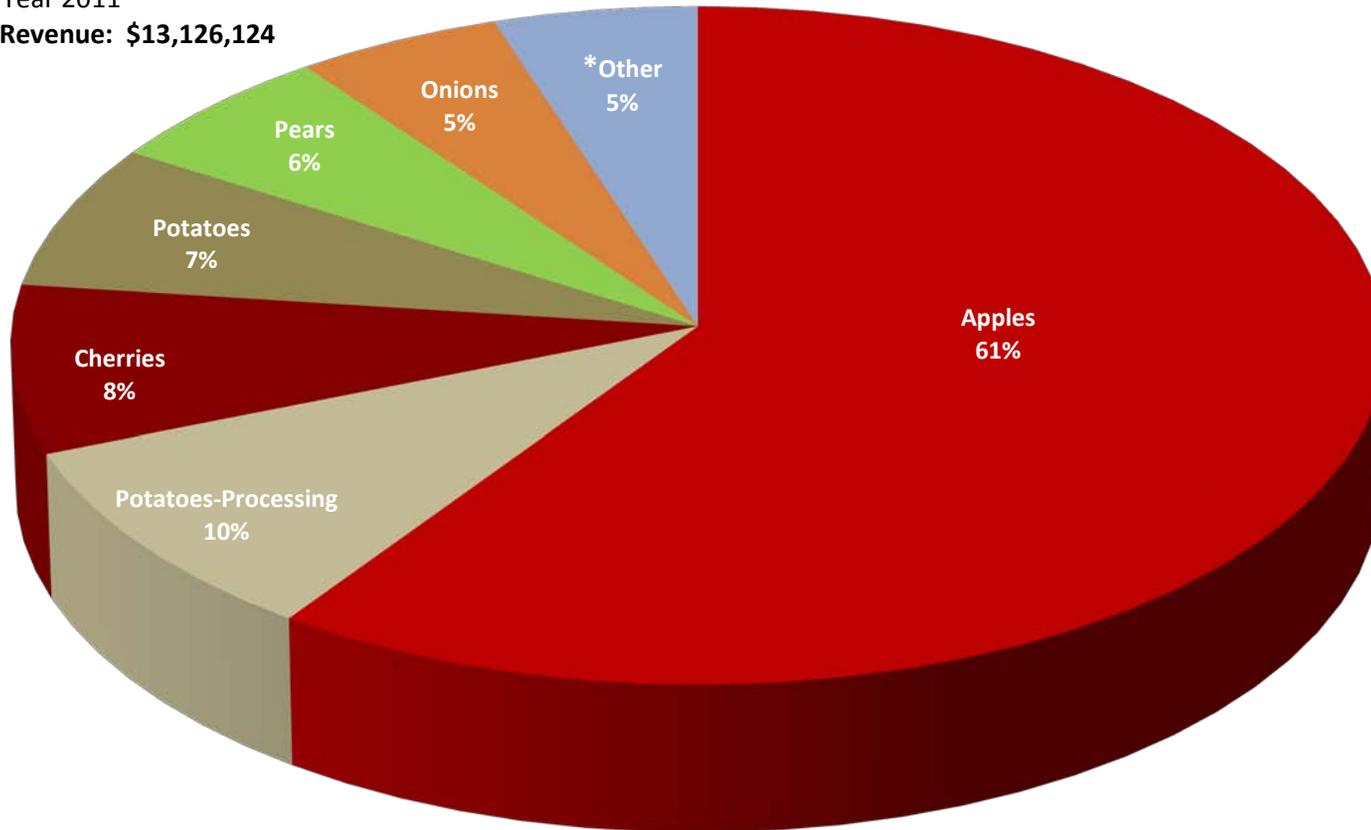
Washington State Department of Agriculture

Fruit & Vegetable Inspection Program

Revenue by Commodity

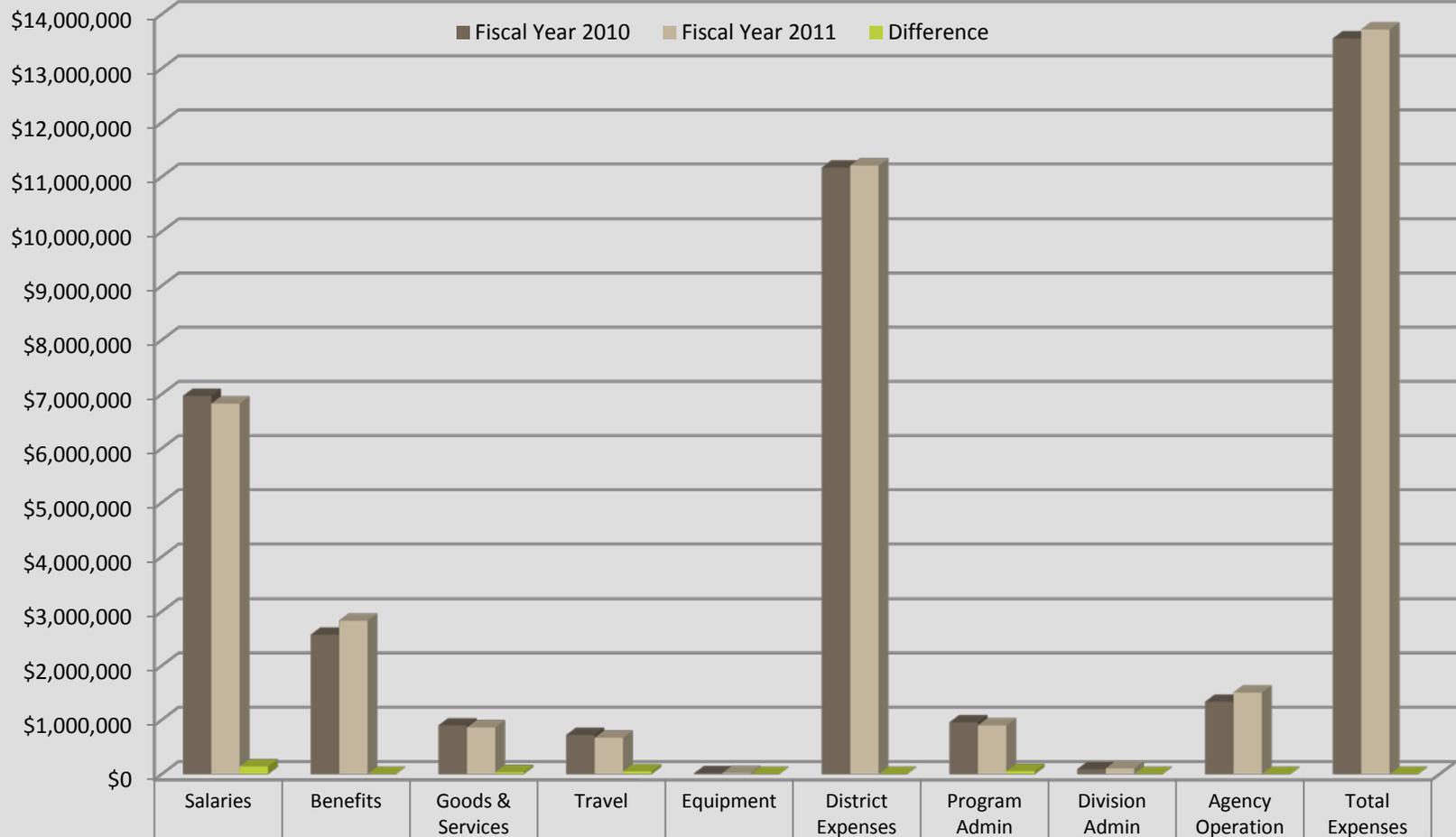
Fiscal Year 2011

Total Revenue: \$13,126,124



***Other Commodities Include:** Re-inspected Potatoes, Nectarines, Raspberries-Processing, Grapes, Tomatoes, Beans, Oranges, Watermelon, Raspberries, Blueberries-Processing, Plums, Peppers, Leaf Lettuce, Broccoli, Shallots, Carrot, Tangerines, Strawberries, Cauliflower, Radishes, Lettuce, Cucumbers, Cantaloupes, Kiwi, Limes, Mangos, Squash, Other Fruit, Tangelos, Pears-Processing, Banana, Cherries-Processing, Hay, Peaches, Good Agriculture Practice, Apricots, Onions – BGG, Asparagus, Apples-Processing, Apples for Slicing, Good Handling Practice, Blueberries, Prunes

Program Expenditure Comparison
Fiscal Year 2010 and Fiscal Year 2011



	Salaries	Benefits	Goods & Services	Travel	Equipment	District Expenses	Program Admin	Division Admin	Agency Operation	Total Expenses
■ Fiscal Year 2010	\$6,967,790	\$2,571,103	\$897,899	\$721,923	\$12,907	\$11,171,622	\$955,832	\$91,252	\$1,334,340	\$13,553,046
■ Fiscal Year 2011	\$6,825,718	\$2,828,794	\$862,159	\$670,713	\$20,158	\$11,207,542	\$899,407	\$105,875	\$1,504,695	\$13,717,519
■ Difference	\$142,072	(\$257,691)	\$35,740	\$51,210	(\$7,251)	(\$35,920)	\$56,425	(\$14,623)	(\$170,355)	(\$164,473)

Washington State Department of Agriculture
Commodity Inspection Division -- Fruit Vegetable Inspection Program

Profit and Loss

Fiscal Year 2011

YAKIMA DISTRICT																
	Salaries	Benefits	Goods & Services	Travel	Equipment	District Expenses	Program Admin	Division Admin	Subtotal	Agency Operation	Total Expenses	Revenue	Interest	Total Revenue	Profit and Losses	
July-10	419,595	142,600	26,052	43,818	584	632,649	15,449	4,592	652,690	73,382	726,072	794,822		794,822	68,750	
*8/1/2010	326,165	136,706	33,596	34,946	529	531,942	45,262	4,232	581,436	73,382	654,818	548,878	2,318	551,196	(103,623)	
September-10	335,785	131,742	100,807	41,424	6,025	615,783	66,857	4,944	687,584	73,382	760,966	607,886	3,088	610,974	(149,992)	
October-10	391,520	147,084	32,187	30,374	0	601,165	22,774	4,211	628,150	73,382	701,532	943,198	2,044	945,242	243,710	
November-10	324,489	127,521	22,764	33,909	0	508,683	44,016	4,991	557,690	73,382	631,072	808,209	2,368	810,577	179,505	
December-10	309,488	131,103	64,504	32,462	669	538,226	51,072	4,751	594,049	73,382	667,431	639,187	2,749	641,936	(25,496)	
January-11	312,405	137,262	29,022	33,540	0	512,229	38,742	4,967	555,938	73,382	629,320	663,820	1,085	664,905	35,585	
February-11	307,302	129,511	17,712	30,971	593	486,089	71,733	6,360	564,182	73,382	637,564	577,651	2,391	580,042	(57,522)	
March-11	293,601	129,772	20,906	36,147	0	480,426	35,544	5,644	521,614	73,382	594,996	624,977	1,273	626,250	31,254	
April-11	287,211	132,564	55,764	32,126	402	508,067	54,850	6,681	569,598	73,382	642,980	528,101	1,614	529,715	(113,266)	
May-11	275,831	120,317	37,011	30,466	2,972	466,597	45,420	5,866	517,883	73,382	591,265	528,698	1,404	530,102	(61,163)	
June-11	357,586	142,606	38,649	44,185	668	583,694	27,715	6,224	617,633	73,382	691,015	542,580	541	543,121	(147,895)	
June-11 Adjusted	0	10,668	14,936	21	0	25,625	20,210	278	46,113	0	46,113	-5,197	807	-4,390		
TOTAL	3,940,978	1,619,456	493,910	424,389	12,442	6,491,175	539,644	63,741	7,094,560	880,588	7,975,148	7,802,811	21,681	7,824,492	(150,656)	
Biennium to Date	3,940,978	1,619,456	493,910	424,389	12,442	6,491,175	539,644	63,741	7,094,560	880,588	7,975,148	7,802,811	21,681	7,824,492	(150,656)	

WENATCHEE DISTRICT																
	Salaries	Benefits	Goods & Services	Travel	Equipment	District Expenses	Program Admin	Division Admin	Subtotal	Agency Operation	Total Expenses	Revenue	Interest	Total Revenue	Profit and Losses	
July-10	344,446	107,165	15,993	26,336	51	493,991	10,299	3,056	507,346	52,009	559,355	554,131	0	554,131	(5,224)	
August-10	227,895	94,174	27,512	15,270	399	365,250	30,116	2,785	398,151	52,009	450,160	423,701	574	424,275	(25,885)	
September-10	235,693	92,235	72,625	19,544	6,174	426,271	44,565	3,355	474,191	52,009	526,200	366,622	765	367,386	(158,813)	
October-10	264,706	102,271	25,024	20,413	0	412,414	15,221	2,823	430,458	52,009	482,467	583,773	421	584,194	101,727	
November-10	235,853	105,926	19,463	19,194	0	380,436	29,299	3,249	412,984	52,009	464,993	489,535	526	490,061	25,069	
December-10	226,329	99,036	45,199	18,638	0	389,202	34,107	3,208	426,517	52,009	478,526	488,984	598	489,582	11,056	
January-11	230,487	103,861	22,559	18,994	0	375,901	25,849	3,297	405,047	52,009	457,056	470,682	242	470,924	13,868	
February-11	221,276	97,576	24,164	17,327	292	360,635	47,762	4,110	412,507	52,009	464,516	406,465	537	407,002	(57,514)	
March-11	214,760	98,565	24,810	22,525	0	360,660	23,726	3,725	388,111	52,009	440,120	465,394	269	465,663	25,543	
April-11	209,875	99,916	24,208	21,051	0	355,050	36,513	4,332	395,895	52,009	447,904	367,032	350	367,381	(80,522)	
May-11	218,377	94,026	30,155	22,154	567	365,279	30,303	3,867	399,449	52,009	451,458	322,451	280	322,731	(128,727)	
June-11	255,043	101,544	27,337	24,814	233	408,971	18,506	4,107	431,584	52,009	483,593	328,437	219	328,656	(154,937)	
June-11 Adjusted	0	13,043	9,200	64	0	22,307	13,497	220	36,024	0	36,024	5,655	0	5,655	(30,369)	
TOTAL	2,884,740	1,209,338	368,249	246,324	7,716	4,716,367	359,763	42,134	5,118,264	624,107	5,742,371	5,272,862	4,779	5,277,642	(464,729)	
Biennium to Date	2,884,740	1,209,338	368,249	246,324	7,716	4,716,367	359,763	42,134	5,118,264	624,107	5,742,371	5,272,862	4,779	5,277,642	(464,729)	

PROGRAM TOTAL																
	Salaries	Benefits	Goods & Services	Travel	Equipment	District Expenses	Program Admin	Division Admin	Subtotal	Agency Operation	Total Expenses	Revenue	Interest	Total Revenue	Profit and Losses	
July-10	764,041	249,765	42,045	70,154	635	1,126,640	25,748	7,648	1,160,036	125,391	1,285,427	1,348,953	0	1,348,953	63,526	
August-10	554,060	230,880	61,108	50,216	928	897,192	75,378	7,017	979,587	125,391	1,104,978	972,579	2,892	975,471	(129,508)	
September-10	571,478	223,977	173,432	60,968	12,199	1,042,054	111,422	8,299	1,161,775	125,391	1,287,166	974,508	3,853	978,361	(308,806)	
October-10	656,226	249,355	57,211	50,787	0	1,013,579	37,995	7,034	1,058,608	125,391	1,183,999	1,526,971	2,465	1,529,436	345,437	
November-10	560,342	233,447	42,227	53,103	0	889,119	73,315	8,240	970,674	125,391	1,096,065	1,297,745	2,894	1,300,639	204,574	
December-10	535,817	230,139	109,703	51,100	669	927,428	85,179	7,959	1,020,566	125,391	1,145,957	1,128,171	3,347	1,131,518	(14,439)	
January-11	542,892	241,123	51,581	52,534	0	888,130	64,591	8,264	960,985	125,391	1,086,376	1,134,502	1,326	1,135,829	49,453	
February-11	528,578	227,087	41,876	48,298	885	846,724	119,495	10,470	976,689	125,391	1,102,080	984,116	2,928	987,044	(115,036)	
March-11	508,361	228,337	45,716	58,672	0	841,086	59,270	9,369	909,725	125,391	1,035,116	1,090,371	1,542	1,091,913	56,797	
April-11	497,086	232,480	79,972	53,177	402	863,117	91,363	11,013	965,493	125,391	1,090,884	895,132	1,964	897,096	(193,788)	
May-11	494,208	214,343	67,166	52,620	3,539	831,876	75,723	9,733	917,332	125,391	1,042,723	851,150	1,684	852,833	(189,890)	
June-11	612,629	244,150	65,986	68,999	901	992,665	46,221	10,331	1,049,217	125,391	1,174,608	871,017	759	871,777	(302,831)	
June-11 Adjusted	0	23,711	24,136	85	0	47,932	33,707	498	82,137	0	82,137	458	807	1,265	(80,872)	
TOTAL	6,825,718	2,828,794	862,159	670,713	20,158	11,207,542	899,407	105,875	12,212,824	1,504,695	13,717,519	13,075,673	26,461	13,102,134	(615,384)	
Biennium to Date	6,825,718	2,828,794	862,159	670,713	20,158	11,207,542	899,407	105,875	12,212,824	1,504,695	13,717,519	13,075,673	26,461	13,102,134	(615,384)	

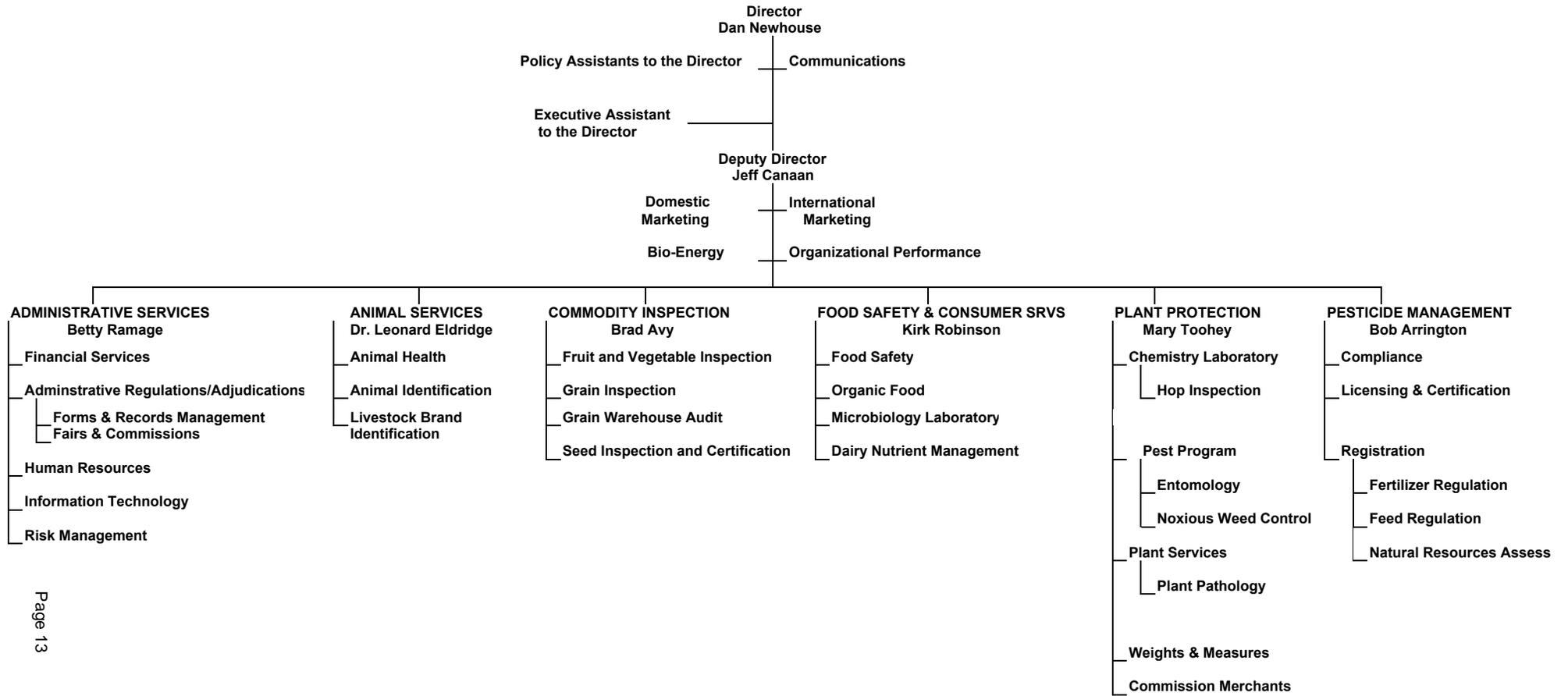
Washington State Department of Agriculture
 Commodity Inspection Division - Fruit and Vegetable Inspection Program
Federal - State Cooperative Agreement CWT Summary
Fiscal Year 2011

Fiscal Year 2011 Summary 218 Feeder Report		Program Total Fiscal Year 2011 Summary	
Federal Certificates	\$5,789,644.12	4.1%	\$237,375.41
AGR 6018 (Fed) Platform (GAP/GHP Audit)	\$53,164.28	8.0%	\$4,253.14
Processing Potato Fees	\$1,259,312.30	4.1%	\$51,631.80
300's	\$60,415.37	8.0%	\$4,833.23
301's	\$117,697.93	8.0%	\$9,415.83
Total to USDA	Program Total to USDA		\$307,509.42
Joint Federal/State F&V Inspection Report Commodity		Program Total Summary FY 2011	
	Pounds		cwt
Apples	1,687,577,063		16,875,771
Apricots	8,626,460		86,265
Asparagus	0		0
Beans	0		0
Cabbage	0		0
Cantaloupe	0		0
Carrots	0		0
Cauliflower	0		0
Cherries	225,327,395		2,253,274
Corn	0		0
Cucumbers	0		0
Grapes (Juice)	0		0
Grapes (Table)	0		0
Lettuce	0		0
Nectarines	33,570		336
Onions	995,971,831		9,959,718
Peaches	1,075,370		10,754
Pears	141,098,200		1,410,982
Plums	229,750		2,298
Potatoes, Fresh	1,206,477,605		12,064,776
Prunes	681,900		6,819
Rutabegas	0		0
Tomatoes	0		0
Turnips	0		0
Watermelon	0		0
Misc. Veg	419,360		4,194
Proc. Potatoes	4,529,822,296		45,298,223
Proc. Grapes	0		0
CAIP Potatoes	0		0
Total	8,797,340,800		87,973,408

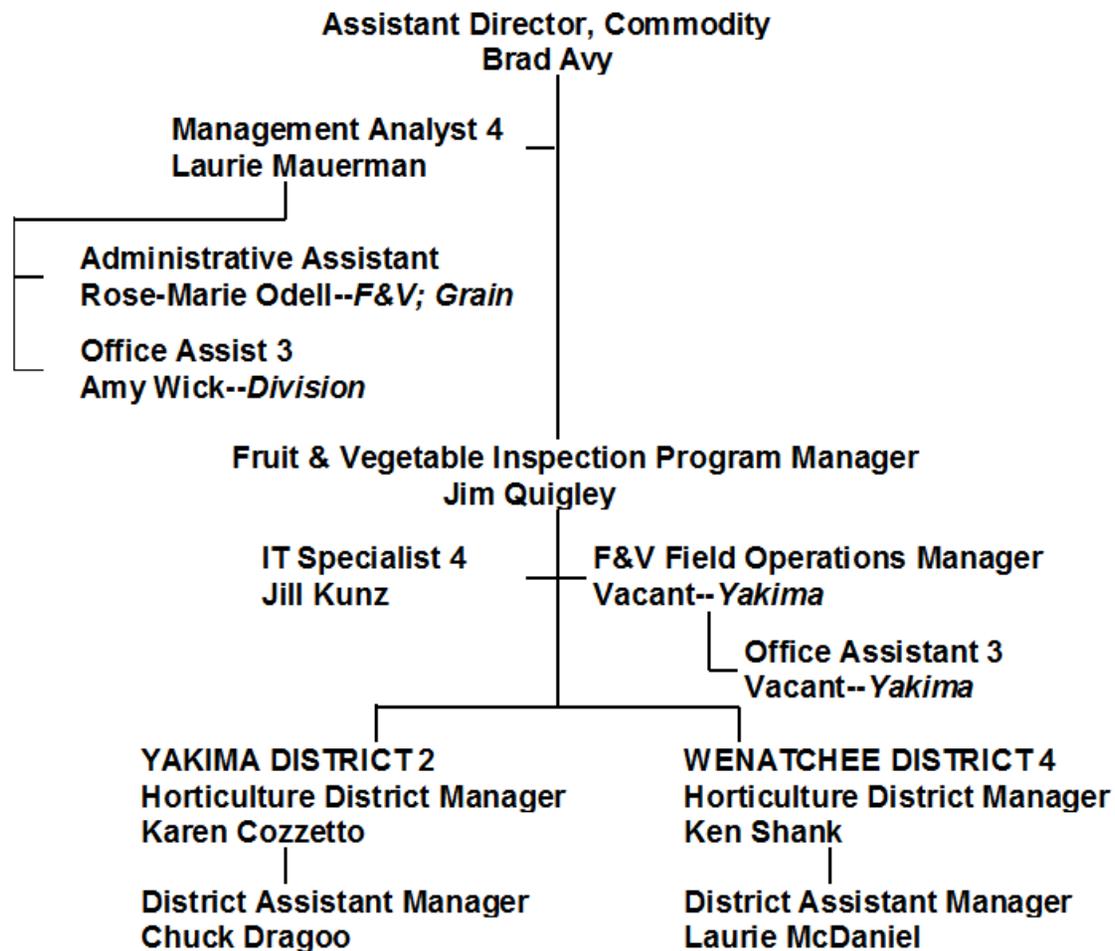
Washington State Department of Agriculture
 Commodity Inspection Division -- Fruit and Vegetable Inspection Program
Position and Salaries
Fiscal Year 2011

POSITION	RANGE	MONTHLY	ANNUALLY
Program Assistant	32	\$2,212 - \$2,769	\$26,544 - \$33,228
Program Specialist 2 (Inspector)	41	\$2,642 - \$3,443	\$31,704 - \$41,316
Agricultural Inspector 4 (Senior Inspector)	46	\$2,971 - \$3,894	\$35,652 - \$46,728
Program Specialist 4 (Supervisor)	55	\$3,704 - \$4,860	\$44,448 - \$58,320
Assistant District Manager	WMS	\$4,207 - \$5,943	\$50,484 - \$71,316
District Manager	WMS	\$5,084 - \$6,473	\$61,008 - \$77,676
Assistant Administrator	WMS	\$5,746 - \$7,315	\$68,952 - \$87,780
Program Administrator	WMS	\$5,887 - \$7,496	\$70,644 - \$89,952

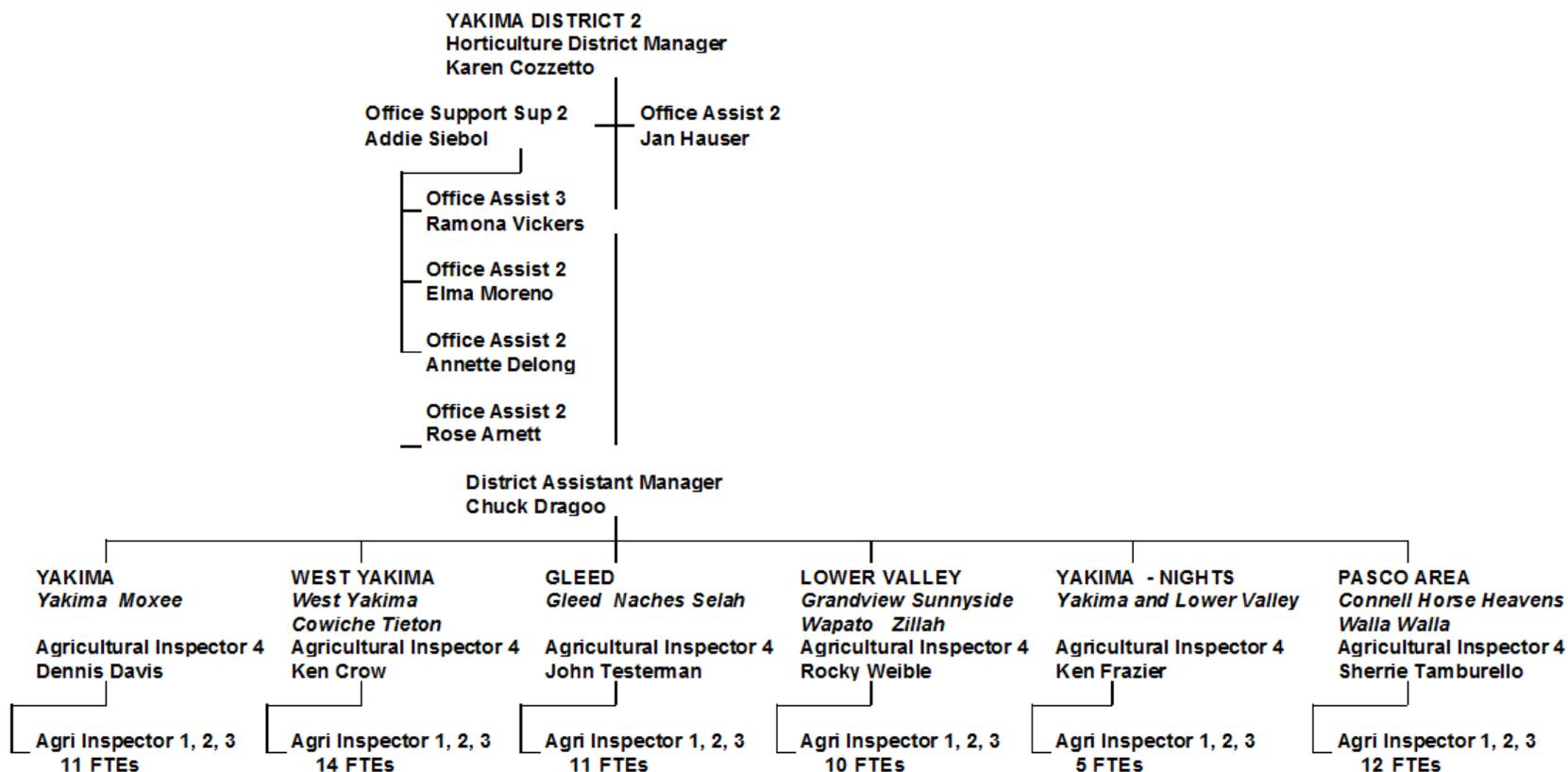
Washington State Department of Agriculture -- Organizational Chart
 Fiscal Year 2011



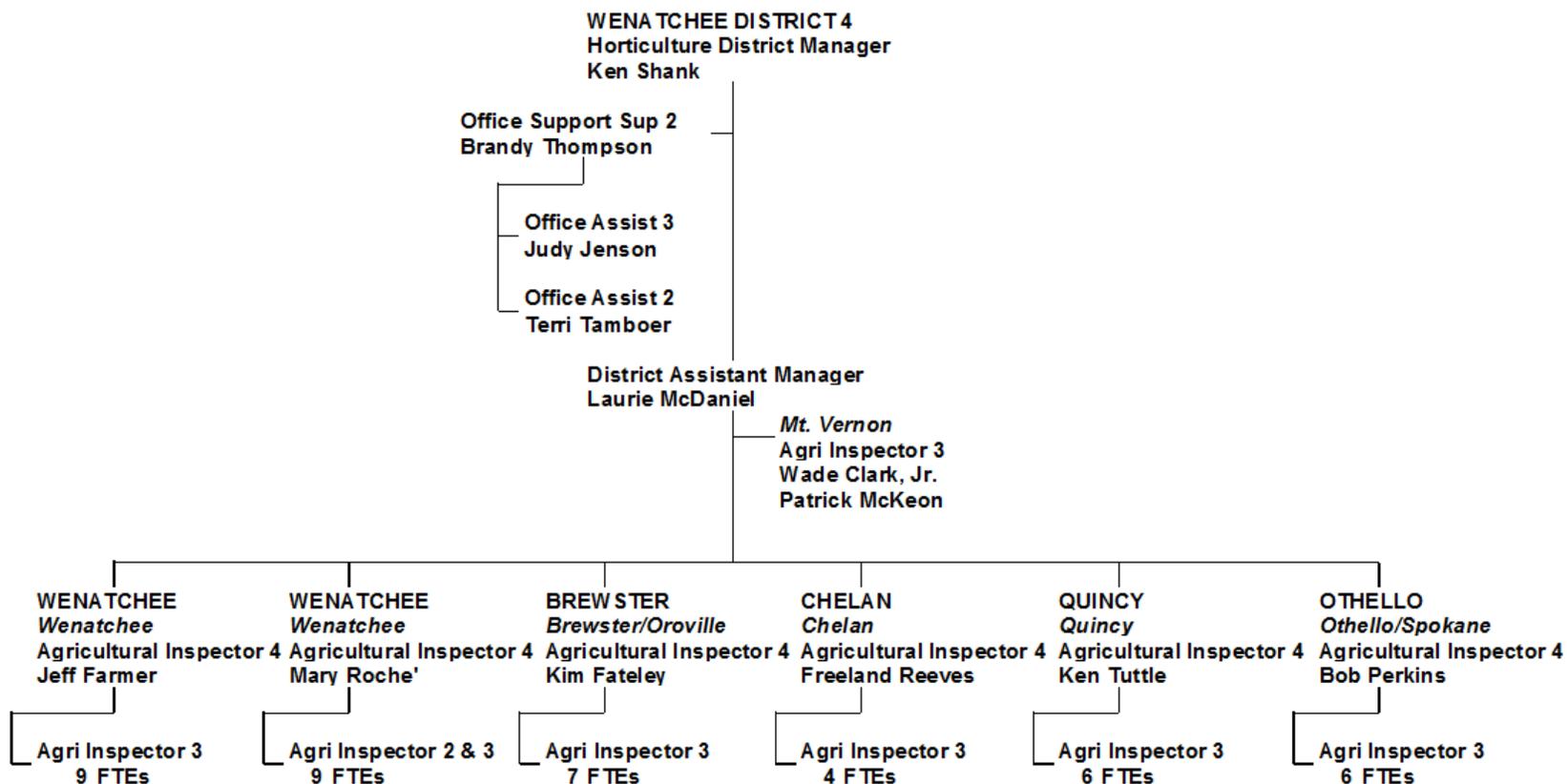
Washington State Department of Agriculture
 Commodity Inspection Division – Fruit & Vegetable Inspection Program
Management Organizational Chart
 Fiscal Year 2011



Washington State Department of Agriculture
 Commodity Inspection Division – Fruit & Vegetable Inspection Program
Yakima District Organizational Chart
 Fiscal Year 2011



Washington State Department of Agriculture
 Commodity Inspection Division – Fruit & Vegetable Inspection Program
Wenatchee District Organizational Chart
 Fiscal Year 2011



Washington State Department of Agriculture
Commodity Inspection Division -- Fruit and Vegetable Inspection Program
Advisory Board
Fiscal Year 2011

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